



Marketing Summary

COVERAGE	CARRIER	RESPONSE
Property	Ventus	Incumbent: \$193,306.64 at 2% per building Named storm per calendar year, 20% building ordinance coverage, \$159,169.90 at 3% per building Named storm deductible per calendar year, 10% building ordinance coverage.(see proposal), \$150,352.86 at 5%
	AmRisc/ACIC	declined; per UW on new biz roofs must be 2008 or newer
	Westchester	Need \$175k for primary 10m layer: can provide 50% participation
	Endurance	needs 150k for primary 2.5M with 80% coinsurance and 5% NWS Per Occurrence
	Great American	xwind only
	Barbican Specialty	Declined to writer new business at this time
	DUAL	declined; not writing HOA's
	Swiss Re	can consider excess only; 50k MP
	Axis	declined; target pricing – not a class they're looking to grow in
	ICAT	cannot compete; age & target
	Catalytic	target pricing too thin; UW would need 3x pricing
	Avondale	Declined due to TIV and not a target risk
	Markel	excess only; cannot secure competitive primary
	Heritage	Declination
	Empire	Declination
	Ironshore	XS only
	WKFC Chubb Custom	Can consider Xwind or WDBB
	RSUI	Declined, JM in tri county
	United National	X wind only
	Everest	Declined
	SRU/Lloyds	\$157,575.21 at 3% NWS per occurrence, \$1.5m building ordinance coverage

This proposal is merely a descriptive summary of coverage provided by the insurance companies being proposed and should be used for reference purposes only. This is a quotation of coverage only. It is not a binder. This proposal does not amend or alter the insurance contract.

Please refer to the policy contract for specific terms, conditions, limitations, and exclusions.
Confidential. © 2019 USI Insurance Services LLC. All Rights Reserved.